Request for City Council Committee Action
from the Information Technology Department

Date   February 5, 2013

To: The Honorable Betsy Hodges, Chair, Ways and Means Committee

Subject: Contract with B2Gnow/AskReply, Inc.

Recommendation: Authorize proper City officials to execute a new agreement with
                        B2Gnow/AskReply, Inc. for the remainder of the three-year term,
                        through October 31, 2014, and a not-to-exceed amount of $50,000.

Prepared by   Elise Ebhardt, Interagency Coordinator, 612-673-2026

Submitted by   Otto Doll _____, 673-3633
                                        Chief Information Officer

Approved by   Paul Aasen _____
                                        City Coordinator

Presenter in Committee   Otto Doll

Policy Review Group   __X__ Not Applicable

Permanent Review Committee (PRC)   __X__ Not Applicable

Prior Related Directives:
January 27, 2012: Approval to execute three-year contract with B2Gnow/AskReply Inc.
for Civil Rights Contract Compliance Data Management System

Financial Impact: None. No additional appropriation is required.

Financial Impact (Check those that apply)
 _X_ No financial impact (If checked, go directly to Background/Supporting Information
 ___ Action requires an appropriation increase to the Capital Budget
 ___ Action requires an appropriation increase to the Operating Budget
 ___ Action provides increased revenue for appropriation increase
 ___ Action requires use of contingency or reserves
 ___ Other financial impact (Explain):
 _X_ Request provided to department's finance contact prior to the Committee Coordinator

Background/Supporting Information

In 2009, the Civil Rights and Information Technology Departments (then called Business Information Services) worked together to research options for a new contract compliance data management system to replace the outdated Watson Access database. The B2Gnow system was selected and a standard agreement was issued in 2010 to implement the system.

In early 2012, as approved by the Permanent Review Committee and the City Council, a three-year contract was executed with B2Gnow/AskReply, Inc. for software, licensing, support and maintenance for four web-based contract compliance modules: Vendor Management, Contract Compliance, Prevailing Wage/Workforce (LCPtracker), and Payment Analysis.

In October 2012, staff determined an alternative City system (Microsoft Customer Relationship Management system used by Neighborhood and Community Relations, and now Civil Rights) could meet the requirements of the Civil Rights contract compliance data management system. IT and Civil Rights submitted a contract termination letter for all four modules to B2Gnow/AskReply, Inc. Afterwards, it was determined that the alternative system still depended upon use of B2Gnow's Prevailing Wage/Workforce module (LCPtracker).

Request for Approval

Based upon a recommendation by the City Attorney's Office, IT and Civil Rights would like to execute a new contract with B2Gnow/AskReply, Inc. specific to only those services related to the Prevailing Wage/Workforce module. The contract will maintain the City's preferred terms and conditions from the prior terminated contract, will not exceed $50,000, and will end on 10/31/14.